

Message Text

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PAGE 01 FRANKF 01996 180842Z

16

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 062341

R 180748Z MAR 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 3310

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1996

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0194

2. 03/08/76

3. J P BECKER

4. 428 GERMANY

5. I,A, M

6A--

6B WOLFGANG KEGLER

6C ALFRED TEVES, ABTEILUNG WPF-2

GUERICKESTR 7

D-60000 FRANKFURT/MAIN ROEDELHEIM

7. CABLES: TEVES FRANKFURT MAIN

TEL 0611-7603-721

TELEX: 04-13548

8.--

9. 101

9A DIRECT SALE

10. 3452521 SHEET METAL

3452522 WELD NUTS

3452523 WING NUTS, INCLUDING TYPES A, B, C, AND D

3452524 CAGE, ANCHOR AND NUT RETAINERS

3452539 OTHER METAL NUTS NOT SPECIFIED ABOVE

3452541 NONMETALLIC NUTS

LIMITED LIABILITY COMPANY FOUNDED 1906; ITT SUBSIDIARY

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SINCE 1971. STAFF: 1400. ANNUAL SALES IN EXCESS OF DM

900 MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK
IN WEST GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE FOR
WHICH U.S. BUSINESS PROPOSALS ARE REQUIRED IS AUTOMOTIVE BRAKES
AND BOOSTERS. GERMAN COMPANY ENJOYS EXCELLENT FINANCIAL AND
BUSINESS REPUTATION. TOTAL VALUE OF ORDERS ESTIMATED AT
US \$ 1 MILLION, UNDER THIS T.O.
PRIORITY HANDLING REQUIRED: THE ABOVE INDUSTRIAL PRODUCTS
ARE REQUIRED FOR SUBJECT COMPANYS NEW US MANUFACTURING
FACILITY IN THE STATE OF VIRGINIA. SUBJECT COMPANY WISHES
TO RECEIVE OFFERS WITH COMPLETE RANGE OF PRICES, PRODUCT DES-
CRPTIONS, FROM U.S. FIRMS FOR IMMEDIATE DELIVERY TO SITE.
EXCELLENT BUSINESS PROSPECT. LEHMANN

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NNN

Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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